



## 1. NEW PRODUCTS in NOVEMBER

ARMOR will launch the novelty of LEXMARK inkjet on the market during November:

Code ARMOR	Box No.	Description	Colour	Capacity ml	Code OEM
K10187R1	368	Impact S305, Interact S605, Interpret S405, Intuition S505, Platinum Pro905, Prestige Pro805, Prevail Pro705, Prospect Pro205, Pinnacle Pro 901, Genesis S815 <b>BIPACK</b>	black	2x24ml	LEX100XL B
K10188R1	369	Impact S305, Interact S605, Interpret S405, Intuition S505, Platinum Pro905, Prestige Pro805, Prevail Pro705, Prospect Pro205, Pinnacle Pro 901, Genesis S815 <b>BIPACK</b>	cyan	2x11ml	LEX100XL C
K10189R1	370	Impact S305, Interact S605, Interpret S405, Intuition S505, Platinum Pro905, Prestige Pro805, Prevail Pro705, Prospect Pro205, Pinnacle Pro 901, Genesis S815 <b>BIPACK</b>	magenta	2x11ml	LEX100XL M
K10190R1	371	Impact S305, Interact S605, Interpret S405, Intuition S505, Platinum Pro905, Prestige Pro805, Prevail Pro705, Prospect Pro205, Pinnacle Pro 901, Genesis S815 <b>BIPACK</b>	yellow	2x11ml	LEX100XL Y

Product list can be found in the annex to this e-mail.

## 2. The price adjustment for MORE product

Due to long-term rising of major production's material non-flammable compressed gas, we are forced to slightly increase the price of the product **M10102**. Contrary to experienced awareness it is not a compressed air, but a special gas, which provides unique features of this our product. Unlike cheaper solution based on combustible gas, our **gas doesn't freezes, doesn't condensate and mainly eliminates the risk of fire** when used in electronics and electrical appliances. We believe that the unique properties of our product and its innovative packaging make up a minor adjustment of prices.

Code ARMOR	Package	Product description	Capacity	EUR			
				C3	C2	C1	RSP
M10102	12 pcs	Compressed gas	400 gr	6,64	7,32	8,04	9,08

These prices are valid from Monday, November 8<sup>th</sup>, 2011.

## 3. The extended compatibility

We would like to inform you about the extended compatibility of some types of laser cartridges that was intended for Hewlett Packard so far. ARMOR cartridges are compatible since now with Canon printers as well. More details at attached table.

ARMOR Code	Hewlett Packard		Canon			
	OEM Code Hewlett Packard	Compatibility	OEM Code Canon	OEM Box No.	Name	Compatibility
K12388	CB435A	HP laserjet P1005, 1006, 1007, 1008	CRG712	712	Canon LBP3010	CANON LBP-3010, 3100
K12389	CB436A	HP laserjet P1505, M1120, 1522	CRG713	713	Canon LBP3250	CANON LBP-3250
K15104	CB540A	HP Colorlaserjet CP1210, 1215, 1217, 1510, 1515, 1517, CM1312	CRG716Bk	716Bk	Canon LBP5050	CANON LBP-5050, MF8050
K15105	CB541A	HP Colorlaserjet CP1210, 1215, 1217, 1510, 1515, 1517, CM1312	CRG716C	716C	Canon LBP5050	CANON LBP-5050, MF8050
K15106	CB543A	HP Colorlaserjet CP1210, 1215, 1217, 1510, 1515, 1517, CM1312	CRG716M	716M	Canon LBP5050	CANON LBP-5050, MF8050
K15107	CB542A	HP Colorlaserjet CP1210, 1215, 1217, 1510, 1515, 1517, CM1312	CRG716Y	716Y	Canon LBP5050	CANON LBP-5050, MF8050
K15120	CE505A	HP Laserjet P2030, 2035, 2050, 2055	3479B002	719	Canon LBP6300, 6650	CANON LBP-6300, 6650, MF5840, 5850, 5880
K15121	CE505X	HP Laserjet P2050, 2055	3480B002	719H	Canon LBP6300, 6650	CANON LBP-6300, 6650, MF5840, 5850, 5880
K12254	Q6470A/CB441A	HP Color Laserjet 3600, 3800, CP3505	CRG717Bk	711Bk	Canon LBP5300	CANON LBP-5300, 5360, 5400, MF8450, MF9130, 9150, 9170, 9220, 9280
K12255	Q6471A	HP Color Laserjet 3600, CP3505	CRG717C	717Bk	Canon LBP5400	CANON LBP-5400, MF8450
K12256	Q6473A	HP Color Laserjet 3600 CP3505	CRG717M	717M	Canon LBP5400	CANON LBP-5400, MF8450
K12257	Q6472A	HP Color Laserjet 3600 CP3505	CRG717Y	717Y	Canon LBP5400	CANON LBP-5400, MF8450
K12258	Q7581A	HP Color Laserjet 3800, CP3505	CRG711C	711C	Canon LBP5300	CANON LBP-5300, 5360, MF9130, 9150, 9170, 9220, 9280
K12259	Q7583A	HP Color Laserjet 3800, CP3505	CRG711M	711M	Canon LBP5300	CANON LBP-5300, 5360, MF9130, 9150, 9170, 9220, 9280
K12260	Q7582A	HP Color Laserjet 3800, CP3505	CRG711Y	711Y	Canon LBP5300	CANON LBP-5300, 5360, MF9130, 9150, 9170, 9220, 9280
K15132	CC530A	HP Color Laserjet CP2020, 2024, 2025, 2026, 2027, CM2320, 2720	2662B002	718Bk	Canon LBP7200	CANON LBP7200, MF8330, 8350
K15133	CC531A	HP Color Laserjet CP2020, 2024, 2025, 2026, 2027, CM2320, 2720	2661B002	718C	Canon LBP7200	CANON LBP7200, MF8330, 8350
K15134	CC533A	HP Color Laserjet CP2020, 2024, 2025, 2026, 2027, CM2320, 2720	2660B002	718M	Canon LBP7200	CANON LBP7200, MF8330, 8350
K15135	CC532A	HP Color Laserjet CP2020, 2024, 2025, 2026, 2027, CM2320, 2720	2659B002	718Y	Canon LBP7200	CANON LBP7200, MF8330, 8350
K15135	CC532A	HP Color Laserjet CP2020, 2024, 2025, 2026, 2027, CM2320, 2720	2659B002	718Y	Canon LBP7200	CANON LBP7200, MF8330, 8350

Yours sincerely,  
ARMOR Team

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Thank you.